

COLLEGE OF BUSINESS (194) MANAGEMENT (MGMT) FIRST-SECOND SPECIALIZATIONS

MAJOR REQUIREMENTS - 21 HOURS

COURSE	TITLE	PREREQUISITE(S)
MGMT 341	Organizational Behavior	C or better in ACCT/FIN/MGMT 208 & MGMT 304; MATH 139
MGMT 380	Managing Information Systems	C or better in MGMT 345
MGMT 483	Advanced Production – Operations Management	C or better in MGMT 318

1. GENERAL MANAGEMENT (select FOUR): MGMT 352, 385, 420, 431, 446, 447, 474, 485, 495

2. ENTREPRENEURSHIP: FIN 350, MGMT 350, MGMT 471 and select ONE of: MGMT 385, 420, 422, 431, 447, 495

Projected offerings:

COURSE	TITLE	PREREQUISITES	Summer	Fall	Spring
FIN 350	Small Business Financing	ACCT 220 and 230; ECON 240	ONLINE ONLY		
MGMT 350	Small Business Mgmt		X	X	
MGMT 352	Management Science	C or better in ACCT/FIN/MGMT 208, MGMT 318 & MGMT 345; MATH 139 and 140		X	
MGMT 360	Database Mgmt	C or better in MGMT 345		X	X
MGMT 362* A - E	Business Applications Programming	C or better in MGMT 345	VARIES		
MGMT 385	Personnel and Human Resource Mgmt	C or better in ACCT/FIN/ MGMT 208 and MGMT 304; MATH 139	X	X	X
MGMT 411	Enterprise Networks and Communications	C or better in MGMT 345	VARIES		
MGMT 420	Introduction to Project Management				X
MGMT 421	Information Systems Analysis and Design	C or better in MGMT 360	VARIES		
MGMT 422	Business Systems Development	C or better in MGMT 360	VARIES		
MGMT 431	Organizational Design and Structures	C or better in MGMT 341		X	X
MGMT 446	Leadership and Managerial Behavior	C or better in MGMT 341		X	
MGMT 447	Training and Development Human Resources	MGMT 385 or PSYC 322		X	
MGMT 456	Managing Global E-Business Systems	C or better in MGMT 345	VARIES		
MGMT 471	Seminar in Entrepreneurship	Department consent			X
MGMT 474	Mgmt's Responsibility in Society	Senior Status		X	
MGMT 485	Organizational Change and Development	C or better in MGMT 341			X
MGMT 495	Internship	MGMT major; Dept approval	X	X	X
*MGMT 362 A, B, C, D, E: up to three may be taken for credit					

Notes: All 300- and 400-level College of Business courses are restricted to College of Business juniors and seniors. Select summer courses may only be offered online.

COLLEGE OF BUSINESS (194) MANAGEMENT (MGMT) THIRD-FIFTH SPECIALIZATIONS

MAJOR REQUIREMENTS - 21 HOURS

COURSE	TITLE	PREREQUISITE(S)
MGMT 341	Organizational Behavior	C or better in ACCT/FIN/MGMT 208 & MGMT 304; MATH 139
MGMT 380	Managing Information Systems	C or better in MGMT 345
MGMT 483	Advanced Production – Operations Management	C or better in MGMT 318

3. SUPPLY CHAIN MANAGEMENT: MGMT 352, MGMT 452, and select TWO of: MGMT 385, 420, 447, 456, 495; IMAE 465, 470A, 470B

4. PERSONNEL MANAGEMENT: MGMT 385, and select THREE of: MGMT 352, 431, 447, 474, 485, 495; PSYC 307, 420

5. MANAGEMENT OF HEALTH CARE ENTERPRISES: MGMT 385; HCM 360 and select TWO of: MGMT 420, 447, 474, 485, 495; HCM 384, 385, 388, 420

Projected offerings:

COURSE	TITLE	PREREQUISITES	Summer	Fall	Spring
HCM 360	The U.S. Health Care System			X	X
HCM 384	Strategy and Marketing			X	X
HCM 385	Health Care Finance	UCC Math; ACCT 210 or ACCT 220		X	X
HCM 388	Legal Aspects of Health			X	X
HCM 420	Health Care Ethics			X	X
IMAE 465	Lean Manufacturing			X	
IMAE 470A	Six Sigma Green Belt			X	
IMAE 470B	Six Sigma Green Belt II	IMAE 307 (MATH 140 substitutes), IMAE 470A			X
MGMT 352	Management Science	C or better in ACCT/FIN/MGMT 208, MGMT 318 and MGMT 345; MATH 139 and 140		X	
MGMT 385	Personnel and Human Resource Management	C or better in ACCT/FIN/MGMT 208 and MGMT 304; MATH 139	X	X	X
MGMT 420	Introduction to Project Management			X	
MGMT 431	Organizational Design and Structures	C or better in MGMT 341		X	X
MGMT 447	Training and Development Human Resources	MGMT 385 or PSYC 322		X	
MGMT 452	Supply Chain Transp. and Logistics	C or better in MGMT 318			X
MGMT 456	Managing Global E-Business Systems	C or better in MGMT 345	VARIES		
MGMT 474	Mgmt's Responsibility in Society	Senior status		X	
MGMT 485	Organizational Change and Development	C or better in MGMT 341			X
MGMT 495	Internship	MGMT major; Dept aprvl	X	X	X
PSYC 307	Social Psychology	PSYC 102	X	X	X
PSYC 420	Industrial/Organizational Psych.	PSYC 211 or ACCT/FIN/MGMT 208			X

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Select summer courses may only be offered online.

MANAGEMENT

**General Management, Entrepreneurship,
Supply Chain Management,
Personnel Management, Management of
Health Care Enterprises
(Bachelor of Science)
business.siu.edu/academics/dept/management**

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Management is the process of setting overall direction and objectives for an organization and determining policies for the efficient acquisition and application of human and physical resources. Successful managers exert leadership to achieve unity, consistency and continuous improvement in performance; support efficiency and innovation; and develop and motivate personnel.

Management Suggested Curricular Guide

NOTE: A sample curriculum follows. For specific degree requirements, consult the SIU Carbondale Undergraduate Catalog available at registrar.siu.edu/catalog/undergraduatecatalog.php.

First Year		Fall	Spring
Select	UCC Fine Arts, UCC Human Health	3	2
Select	UCC Science ₁	3	3
BUS 101	Open for Business	2	-
ENGL 101, 102	Composition I <i>and</i> II	3	3
MATH 139,140	Finite Mathematics ₂ , Short Course in Calculus	3	4
PSY 102/SOC 108	Introduction to Psychology _{3,7} or Introduction to Sociology ₃	2	3
UNIV 101U	Saluki Success	1	.
	Total Hours	15	15

Second Year		Fall	Spring
MGMT 202, BUS 202	Business Communications, Business Career Transitions	3	2
ACCT 220, 230	Financial Accounting, Managerial Accounting	3	3
CMST 101, ACCT/FIN/ MGMT 208	Intro to Oral Communication, Business Data Analysis	3	3
Select, FIN 270	Elective ₄ , The Legal and Social Environment of Business ₅	3	3
ECON 241, 240	Introduction to Macro <i>and</i> Microeconomics	3	3
Select	Elective ₄	-	1
	Total Hours	15	15

Third Year		Fall	Spring
Select	UCC Multicultural, UCC Humanities	3	3
FIN 330, MKTG 304	Introduction to Finance, Marketing Management	3	3
MGMT 304, 341	Introduction to Management, Organizational Behavior	3	3
MGMT 318	Production-Operations Management	-	3
MGMT 345, 380	Computer Information Systems, Managing Information Systems	3	3
Select	UCC Humanities ₁	3	-
	Total Hours	15	15

Fourth Year		Fall	Spring
Select	300-400 CoB elective	3	-
MGMT 483, 481	Advanced Production-Operations Management, Administrative Policy	3	3
Select	Specialization ₆	6	6
Select	Electives ₄	3	6
	Total Hours	15	15

1. See University Core Curriculum.
2. Fulfills a University Core Curriculum mathematics requirement.
3. Fulfills a University Core Curriculum social science requirement.
4. 120 semester hours are required for graduation. Any additional hours of college-level credit can be used to equal minimum 120 credit hours required for degree.
5. The combination of FIN 280 (Bus Law I) and FIN 380 (Bus Law II) may be substituted for FIN 270 and is highly recommended for accounting majors.
6. Major option or major specialization.
7. Personnel management specialization should take PSYC 102.

Management as a Major

It is strongly recommended that the courses listed above for the first two years be completed prior to the junior year. Many of these courses are prerequisites to later requirements. A 2.0 GPA in SIU Carbondale management courses is required for graduation. A C or better is required for all classes in the major area. Declared management majors will take upper-level business courses that include the remaining core requirements and 21 semester hours in the management area.

Graduate degrees available: Master of Business Administration (M.B.A.), Master of Accountancy (M.Acc.) and Doctor of Philosophy in Business Administration (Ph.D.).

LEGEND OF ABBREVIATIONS AND TERMS

Abbreviations and terms

- **300- and 400-level College of Business elective** - any 300- to 400-level course titled ACCT, FIN, MGMT or MKTG
- **Business-prefix courses** - courses designated with these headings: ACCT, BUS, ECON, FIN, MGMT, MKTG
- **GPA** - grade point average
- **GR** - grade
- **HRS** - semester hours
- **Sophomore status** - 26-55 hours passed
- **Junior status** - 56-85 hours passed
- **Senior status** - 86 or more hours passed

The use of (3) in HRS column is intended to avoid double-counting; that is, these hours are included in the University Core Curriculum.

The college enforces prerequisites, including class status. Where courses are shown as prerequisites, a passing grade (or higher if required) must be earned in these or equivalent courses prior to the term for which you are registering for the course. Where sophomore, junior or senior status is shown as a prerequisite, total hours passed must equal that status in the term for which you are registered for the course.

PROFESSIONAL BUSINESS CORE AND GPA REQUIREMENTS FOR SPECIFIC MAJORS

Accounting: Students majoring in accounting must earn a minimum grade of C in ACCT 220, ACCT 230 and MGMT 345 (a C- is not sufficient).

Finance: Students majoring in finance must earn a minimum grade of C in ACCT 220, ACCT 230 and FIN 330 (a C- is not sufficient).

Management: Students majoring in management must earn a minimum grade of C in ACCT/FIN/MGMT 208, MGMT 304, MGMT 318 and MGMT 345 (a C- is not sufficient).

Marketing: Students majoring in marketing must earn a minimum grade of C in MKTG 304 and ACCT/FIN/MGMT 208 (a C- is not sufficient).