

**COLLEGE OF BUSINESS**  
**Effective Summer 2018 (184)**

**PROFESSIONAL BUSINESS CORE - 47 HOURS**

**Required of ALL business majors**  
*(46 HOURS OF BUSINESS PREFIX COURSES)*

<b>COURSE</b>	<b>HRS</b>	<b>TITLE</b>	<b>NOTES</b>	<b>PREREQUISITE(S)</b>
MATH 139	(3)	Finite Math		C or better in MATH 108
MATH 140	4	Short Course in Calculus		C or better in MATH 108
MGMT 202	3	Business Communications	4	ENGL 101 or ENGL 102
BUS 101	2	Open for Business		None
BUS 202	2	Business Career Transitions		MGMT 202 strongly recommended; Sophomore status
ACCT/FIN/MGMT 208	3	Business Data Analysis (Statistics)	1	MATH 139
ACCT 220	3	Accounting I	1	Sophomore status
ACCT 230	3	Accounting II	1	ACCT 220; sophomore status
ECON 241	(3)	Intro to Macroeconomics		Satisfy SIU math requirement
ECON 240	3	Intro to Microeconomics		Satisfy SIU math requirement
FIN 270	3	Legal and Social Environment	3	Sophomore status
FIN 330	3	Intro to Finance	1, 2	ACCT 220, ACCT 230, ECON 240, MATH 139, MATH 140, ACCT/FIN/MGMT 208
MGMT 304	3	Intro to Management	1, 2	None
MGMT 318	3	Production-Operations Management	1, 2	MATH 139 or MATH 140; ACCT/FIN/MGMT 208
MGMT 345	3	Computer Info Systems	1, 2	None
MKTG 304	3	Marketing Management	1, 2	None
MGMT 481	3	Administrative Policy	2	MGMT 304, 318, FIN 330, MKTG 304, senior status
300-400 level CoB elective	3	ACCT, FIN, MGMT or MKTG (not ECON)	2	As required

**Notes:**

1. A minimum grade of C is a requirement for some major courses (a grade of C- is not sufficient).
2. All 300- and 400-level College of Business (CoB) courses are restricted to College of Business juniors and seniors.
3. The combination of FIN 280 and FIN 380 may be substituted for FIN 270 (recommended for ACCT majors). FIN 380 satisfies 300- to 400- level College of Business elective.
4. Students may substitute ENGL 290, ENGL 291 or WED 302 if necessary.